



Glenda Bullock Washington University

Robert Andresen University of Wisconsin





Heather Offhaus University of Michigan



Proposal Deadlines

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- Roles & Responsibilities
- Know the end
- Have a plan
- Get folks on board
- Know alternatives for submission
 –Don't always trust electronic systems



Cost Sharing

Cost Sharing

- How much is too much?
- Identifying Sources vs. Actual Spending
- What qualifies as cost sharing?
 - –Defining the project scope
 - -Amounts too small to matter?



Cost Sharing – Part 2

Your PI Said What?

- Read the resources, budget justification and, if possible, scan the text of the proposals
- Legal implications
- Financial implications
- What do you do now?



Establishing Effort Plans

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- No reason not to, every reason to!
- Create a safe space
- Know the requirements that are nonnegotiable
- Choose how to communicate



Encumbrances

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- Who's minding the store?
- Subawards
- Intended purchases



Invoice Submitted Too Late for Payment

Invoicing Submitted Too Late for Payment

- Negotiate invoice schedules
- Initiate Close-out Activity Prior to End Date
- Notify Sponsor if Running Late
- Risk Assessment

Outstanding Vendor Payments vs.
 Posted Charges



Relinquishing Statements

Relinquishing Statements

- Checklist for Departing PI
- Estimate of Final Expenditures
 - Don't forget a "reserve" for late or unanticipated expenses.
- Don't assume that the Sponsor will accept revisions.



Uninvited Company

When a Stranger Comes to Call

- Who should you talk to and who shouldn't you?
 - -Who can authorize visits?
- Importance of monitoring visitors
 - -Safety precautions
 - -Data management
- Is there anyone you should call?



Don't send that email!

Don't Hit Send

- Read, re-read, re-check.... Delete
- Sensitive Subjects? Don't use!
- Not as sensitive, ask someone to read
- Never send anything you wouldn't say

