

Clearing the proposal submission hurdle: Encouraging and supporting novice or reluctant faculty

NCURA Region IV
Spring Meeting
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Facilitators

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Objectives

- Sharing with, and learning from, each other:
 - barriers which discourage faculty from submitting proposals
 - ideas to encourage and support faculty



Our Stories: Michelle

- What I do
- How I encourage and support
 - Relationship building
 - Meet one-on-one to learn research interests so as to look for funding opportunities
 - Send targeted opportunity information
 - Proposal preparation support



Our Stories: Sarah

- What I do
- How I encourage and support
 - Customer service background
 - Meet one-on-one with all new faculty
 - New faculty seed grants, New Faculty Circle, Faculty mentors, New faculty checklist
 - Training on using Pivot
 - Conducting searches for funding sources

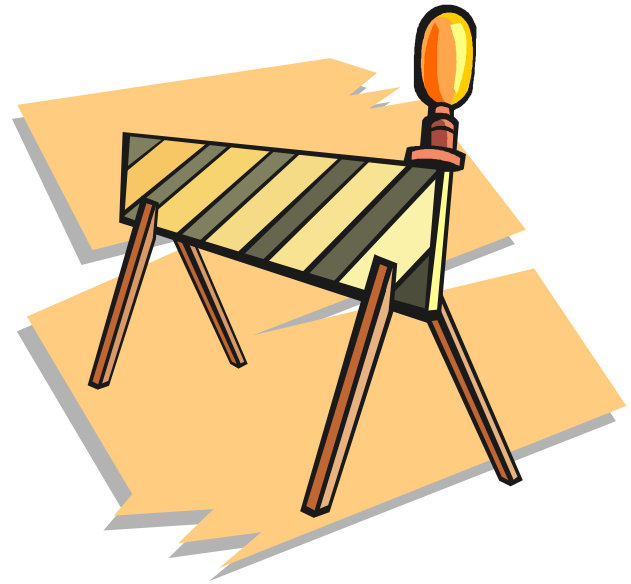


Our Stories: Teri

- What I do
- How I encourage and support
 - Provide proposal development support
 - Discuss funding opportunities
 - Link junior faculty with more experienced investigators who share interests
 - Provide funding support for professional development and networking opportunities
 - Use connections to Central Research Administration to pave the way for the new investigator

Discussion Question:

- Why are they not submitting? What are the barriers that discourage faculty from being involved in the grant-seeking process?



Discussion Question:

- What are things your institution does to encourage faculty that produce results?



Discussion Question:

- How much influence do you have with institutional leaders to develop and initiate new methods and systems for encouraging grant-getting?



Discussion Question:

- What support or encouragement is given by your college or departmental administrators (e.g., Dean, Directors, Chairs)?



Discussion Questions:

- What do you personally do in your role to encourage faculty?
- What results do you get?



Discussion Question:

- Is there value in value of sticks vs. carrots?
- Is there something beyond sticks and carrots that works?



Discussion Questions:

- What new idea will you implement when you get back home?
- Which other ideas do you hope to implement this year?

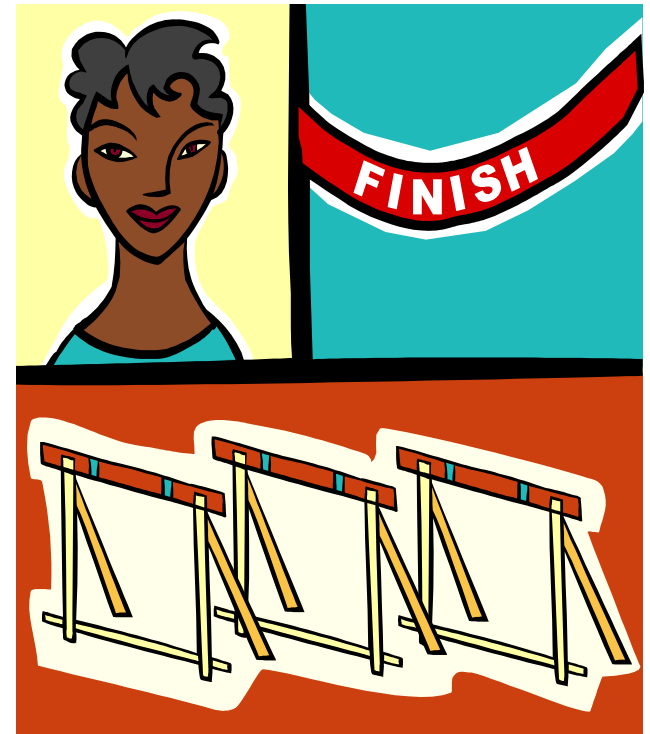


Resources

- [NCURA YouTube Tuesday](#)
- SRA International's Journal of Research Administration ([archives](#) are available to the public)
 - Off the Launching Pad: Stimulating Proposal Development by Junior Faculty by Robert Porter is found in Vol XXXV, No. 1
- NORDP resources page (including the following) <http://www.nordp.org/resources>
 - More Paper Out the Door: Ten Inexpensive Ways to Stimulate Proposal Development by Robert Porter
 - Writing a Grant 101
- [RSA Animate – Drive: The Surprising Truth About What Motivates Us](#) (video)

Thank you for coming!

- We know that the hurdle is only one event.
- You are also called upon to pole vault, high jump, do the 100-yard dash, and run marathons.
- We're all in this together. We will be cheering you on!



Contact Us

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