Clearing the proposal submission hurdle: Encouraging and supporting novice or reluctant faculty

NCURA Region IV
Spring Meeting
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Facilitators

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Objectives

• Sharing with, and learning from, each other:
  – barriers which discourage faculty from submitting proposals
  – ideas to encourage and support faculty
Our Stories: Michelle

• What I do

• How I encourage and support
  – Relationship building
  – Meet one-on-one to learn research interests so as to look for funding opportunities
    • Send targeted opportunity information
  – Proposal preparation support
Our Stories: Sarah

• What I do

• How I encourage and support
  – Customer service background
  – Meet one-on-one with all new faculty
  – New faculty seed grants, New Faculty Circle, Faculty mentors, New faculty checklist
  – Training on using Pivot
  – Conducting searches for funding sources
Our Stories: Teri

• What I do

• How I encourage and support
  – Provide proposal development support
  – Discuss funding opportunities
  – Link junior faculty with more experienced investigators who share interests
  – Provide funding support for professional development and networking opportunities
  – Use connections to Central Research Administration to pave the way for the new investigator
Discussion Question:

- Why are they not submitting? What are the barriers that discourage faculty from being involved in the grant-seeking process?
Discussion Question:

• What are things your institution does to encourage faculty that produce results?
Discussion Question:

• How much influence do you have with institutional leaders to develop and initiate new methods and systems for encouraging grant-getting?
Discussion Question:

• What support or encouragement is given by your college or departmental administrators (e.g., Dean, Directors, Chairs)?
Discussion Questions:

• What do you personally do in your role to encourage faculty?

• What results do you get?
Discussion Question:

• Is there value in value of sticks vs. carrots?

• Is there something beyond sticks and carrots that works?
Discussion Questions:

• What new idea will you implement when you get back home?

• Which other ideas do you hope to implement this year?
Resources

• **NCURA YouTube Tuesday**
• SRA International’s Journal of Research Administration (archives are available to the public)
  – Off the Launching Pad: Stimulating Proposal Development by Junior Faculty by Robert Porter is found in Vol XXXV, No. 1
• NORDP resources page (including the following) [http://www.nordp.org/resources](http://www.nordp.org/resources)
  – More Paper Out the Door: Ten Inexpensive Ways to Stimulate Proposal Development by Robert Porter
  – Writing a Grant 101
• **RSA Animate – Drive: The Surprising Truth About What Motivates Us** (video)
Thank you for coming!

• We know that the hurdle is only one event.
• You are also called upon to pole vault, high jump, do the 100-yard dash, and run marathons.
• We’re all in this together. We will be cheering you on!
Contact Us

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